Emerging Trends and Revitalization of Commerce Education in India

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ABSTRACT

India’s education system is often cited as one of the main contributors to the economic rise of India. The size of India’s higher education is about $40 Billion per year. In India, Commerce Education is very important part of education which is called as Business Education. It is a living discipline and it is totally different from other disciplines. It is that area of education which develops the required knowledge, attitudes and skills for successful handing of trade, commerce and industry. Commerce Education serves as a catalyst to socio-economic development of any country or a region. It supplies the input that enables to meet the requirements of present day stiff competition business environment. It helps the youth in providing right course of action for their survival and growth. The level of speed at which Commerce Education is currently expanding in this area is in itself a testimony to its growing acceptance as a source of awareness, developments of skills, prosperity and creativity which are essential preconditions of economic prosperity of any country. This paper presents the current scenario of Commerce Education in India by analyzing the various data and identifies key challenges and key initiatives by government and recommendations for revitalization of Commerce Education.

Key Words: Emerging trends, revitalization.

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REVITALISING COMMERCE EDUCATION

Purpose of Education

The broad objectives of the University education are, liberal education with the aim of fostering in the students an attitude of objective enquiry and some understanding of the society and social change, of the problems of human relationships and the human and social implications of technological change, and developing a capacity to appreciate the finer values of life etc. These objectives are taken as implied in the case of business education also. Education should be a three-fold process of imparting knowledge, developing skills, and inculcating proper attitudes and values towards life and society in general. It must enable the individual to develop the activity and skill to earn and carry on reasonable standard of living and it must also enable him to develop his creative faculties to the utmost so that intellectually, morally, physically and spiritually he is in a position to enrich his personality.

Commerce education is a living discipline and is totally different from other disciplines. Hence, it must charter new routes to service the aspirations of the nation. To man the economic development of the country and to meet the growing needs of the society, there is greater demand for sound development of commerce education in Indian Universities. But, what has been going in the name of Commerce education is only liberal and general education. Is that the objective of commerce education? In the process of catering to everybody, we are not able to cater to the needs of any body.

Problems of Commerce Education

Expansion of liberal commerce education, as a matter of fact indiscriminate expansion in its wake, has brought about certain problems too. The quantitative expansion has definitely resulted in qualitative degeneration. As a result, today a
A commerce graduate has little edge over his counterparts in being selected to such positions which were once considered his domain at one time.

The present courses are not adequate in preparing the students for competitive examinations either. The present system of commerce education does not equip the students either for taking up jobs requiring knowledge of general subjects or jobs that demand knowledge of a technical or specialized nature. Time has come now when a commerce graduate is not being accepted even as a qualified book-keeper. Consequently, he finds himself in a “no man's land” neither a generalist nor a specialist. In such a situation it is but natural that the popularity of the course declines. The process has started in many States especially in rural areas. The reasons for unpopularity / weaknesses of commerce education are:

i. Craze for Medicine, Engineering, Management and IT courses.

ii. Unpopularity of commerce at competitive examinations: - the syllabi of commerce at competitive examinations is not attracting even the meritorious commerce students.

iii. Commerce graduates are not eligible for teacher training courses, such as B.Ed in many States.

iv. Lack of knowledge about commerce at school level as commerce education is not introduced at school level in many States.

v. No preference or reservation for commerce graduate either in employment or in admissions to professional courses like C.A, CWA, CS, M.B.A. etc.

vi. Poor teaching in many colleges forcing many students to go for tuitions, which means additional cost and effort.

vii. High student low teacher ratio.

viii. Lack of proper infrastructure: - it is sometimes remarked that many colleges are virtually academic slums.

ix. Instruction in regional media and inadequate or non availability of reading material in regional media.

x. Inadequate teaching aids like commerce lab, CTV-Video films.

xi. Untrained and ill-equipped teachers.

d. It is more content oriented rather than skill and practice oriented.

d. Even the content (syllabus) is not up-to-date.

xiv. It is not keeping pace with the changing business environment.

xv. Many a time commerce graduates are found lacking communication and decision-making skills.

xvi. Lack of practical exposure both to the teacher and taught. Perhaps commerce may be the only practical subject which is theoretically taught without practical exposure.

xvii. Defective admission policy: - In many a case students who are not able to get seats in other courses are opting for commerce for scholarships. In such a case it is futile to expect wonderful results.

xviii. Commerce teacher is a jack of all trades: - perhaps he is the only person who is expected to teach all the subjects.

xix. Paucity of funds for improvement.

Thus, commerce education is facing innumerable problems today. These problems have a direct bearing on the course objectives, course content and course conduct. These problems need serious attention and close scrutiny. It is high time for soul searching for an objective appraisal which will provide the basis for evolving a new strategy for giving a better deal to commerce education in the years to come. Therefore, the need for an all-out effort to re-orient and re-designing the commerce education in such a way that it will be relevant for today and tomorrow. For this we have to make some sort of SWOT/TOWS ANALYSIS.

T - Identify the threats to commerce education

O - Identify the areas of opportunities still available for commerce even after providing for CA, CWA, CS and MBAs and new opportunities into which you can enter.

W - What are your weaknesses because of which you are not preferred? (Here, deliberate efforts have to be made to overcome the weaknesses).
S - What are your strengths, if any? It is better to concentrate on and consolidate on your strengths.

i. Academic Oriented Courses for giving liberal commerce education, for developing quality of mind, logical thinking, initiative, attitude to life and a general understanding of business.

ii. Vocational/Self Employment Oriented Courses such as taxation, management accounting, financial analysis, cost accounting.

iii. Job Oriented Courses such as computer accounting, salesmanship, advertising, secretarial practice etc for small jobs.

**Changed Environment**

5. Jobs are becoming independent of degrees.

6. The candidate needs not only hard skill, but also soft skills.

7. Because of I.T. and Internet, 1. Service sector is fast growing and it is the major contributor of National Income.


3. More and more employment opportunities are available in service sector especially Retailing, Banking, Insurance, Telecom, Hospitality (Hotels & Tourism), B.P.O. (Business Process Outsourcing), I.T & I.T.E.S.

4. The service sector, more particularly I.T. jobs, lay more stress on English communication skills and other soft skills.

here is little difference whether you are rural or urban.

8. Earlier, industry use to recruit and then train them to suit their requirements. But now they want ready made products.

9. Industry is knocking the doors of educational institutions for campus recruitments. They are giving employment offers much before the course is complete.

10. Industry is asking for designing special courses and they are sponsoring candidates. eg.

* GENPACT - B.Com (Computers) with O.U.

* HSBC - Retail Marketing (A.U.)

* Satyam - Technology Management (O.U.)

**Then what to do?**

1. Build rapport with trade, Commerce and Industry (or establish UniversityIndustry Hub)

2. Elicit the industry needs and requirements.

3. Undergraduation courses must be made more meaningful as 92% of them terminating here. P.G. courses (M.Com) be more rigorous in content, skill and practice aspects with emphasis on Accounting and Finance.

4. Commerce and computers go together. There must be computer papers even at U.G. Level.

5. In this context I bring it to your notice the Business World (5th March 2007 issue) caption KOLKATA – Your IT Destintion, where it is said “In the I.T. sector the state has registered a ‘CAGR’ of 88% during 1996-2003 period. The states vision is to rank amongst the top 3 states in India by 2010 and to contribute 15% of country’s I.T. revenue. In ITES-BPO, the state is targeting a 20% share of this new generation business space”.

6. As Business operations need more knowledge and skill The syllabus must contain knowledge component, skill component and practice component.

7. Are Industry people there on your Board of Studies and Faculty and do you prepare the syllabus in consultation with the industry people?

8. I.T. Sector has lots and lots of Business applications. They don’t want a computer fellow. They want a person with computer skills and business knowledge. B.Com (Computers) and M.Com (I.S) are favourite and popular courses.

9. Commerce students should also be provided with:

* Computer Lab

* Commerce Lab

* Field visits

* Industrial tours

* Practical records as in B.Sc.

* Assignments record

* Practical Training/internship.

10. University –Industry / profession interaction for making the course relevant:

* Teacher training in industry

* Industry people for guest lectures

* Industry/Profession people as guest faculty

* C.As, L.L.Bs as Teachers (Maharastra experience)

* Industry and Profession co-operation for placement.
11. Trainer must be trained first. The University Department should take the lead. Whenever the syllabus is changed whenever new subjects are introduced. Even for general updating and posting with latest developments in the field. Training is essential for the teachers especially in Quantitative Techniques, Business Communication and Report Writing, Computer usage, Accounting Packages etc. These are some of the ideas for revitalizing Commerce Education especially in rural areas. Of course, a word of caution is that not to proliferate with too many degrees to avoid problems of recognition and equivalence etc.

Conclusion
As you are aware that, in a growing economy much of the expansion takes place in service sector (tertiary sector) which particularly requires the type of skills and knowledge that our courses offer. The much needed practical bias also can be brought in with the developments in information technology, and with the help of a colour television, video cassettes and computers. Our market is vast and their requirements are varied.

Hence, we have to provide for varied courses and not one straight jacket. The changes are very fast and our courses also must keep pace with the changes. Therefore, we have to adopt ourselves to the changing environment. We cannot stop suddenly what is happening. But we can plan for the future. Let the liberal and general education be there. But mostly confined to open universities and correspondence courses. Let us develop micro specializations which are skill oriented or job oriented and introduce with new nomenclature and in selected colleges which are financially sound and have the necessary infrastructure facilities. Preferably, such colleges may be asked to have industry linkage with a Memorandum of Understanding with industry with regard to practical training, guest lectures, teacher training etc.

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